



**PINYAPA PICHAIPALAKORN – HLG (THAILAND) CO., LTD**

After graduating with Merit in Law from Durham University, United Kingdom, Pinyapa (Aime), moved back to Thailand to start her career as an attorney at law with Harvey Law Group (**HLG**).

HLG is an international law firm with offices all over the world including in Thailand. The firm was founded in 1992 and has quickly evolved into a leading and multinational law firm with a worldwide reputation amongst discerning businesses, individuals and governments across Canada, Asia and South America.

HLG combine world-class acumen with local insight to deliver exceptional legal advice to assist clients. Amidst a complex and ever-changing regulatory environment, HLG has consistently proven itself to embrace change and deliver results for its clients across the world.

Aime has extensive experience across the Asia-Pacific region in a broad range of areas including Foreign Direct Investment both offshore and onshore projects, commercial and corporate transactions, joint ventures, mergers & acquisitions and investment schemes and property management for both private companies and HNWI clients.

Aime is a young, ambitious and highly motivated professional, who has developed a mature and responsible approach to any given task.

Aime is part of the BCCT Young Professionals (**BCCT YP**) committee, which aims to encourage and support the career development for young professionals in Thailand. Her recent accomplishments include hosting the first launch of BCCT YP in November last year, where she continues to encourage other young professionals to get involved and participate in the activities and events organised by the BCCT, to bring further diversity into the Chamber.

Aime's passion is to represent the young professionals, start-ups and entrepreneurs and aim to develop and broaden the insights of the BCCT Board of Directors to appreciate that

Proposer: Michael Wucherer - United Relocations (Thailand) Co., Ltd

Seconder: Chris Thatcher - Anglo-Thai Legal Co., Ltd.

New candidate for election

Events attended by candidate in 2017                      13



### **KELVIN TAN – HSBC**

HSBC was established as the first bank in Thailand in 1888. Headquartered in London, HSBC Group is one of the largest financial services organisations in the world with an international network located in 80 countries and territories. HSBC Thailand offers a comprehensive range of financial services to corporate customers.

Kelvin Tan was appointed Chief Executive Officer of HSBC Thailand in July 2015. He joined HSBC in 2009 and has served in positions in Singapore. His banking career spans over two decades; with a focus on Corporates and MNCs across industries in Singapore and Asia Pacific.

Kelvin holds an MBA from Nanyang Technological University and a Bachelor of Business Administration degree from the National University of Singapore.

He enjoyed meeting with BCCT executives (Simon Matthews, Simon Landy & John Christie). He is currently working with the Board on several CSR activities, assisting in promoting CSR initiatives for BCCT. Should Kelvin be elected to the BCCT board, he will provide his insight on the financial services industry to the board and members.

HSBC has been an annual sponsor of BCCT since 2007 and will do so again in 2018. In addition, HSBC sponsored key BCCT events throughout 2017 - such as the luncheon and dinner talk by the Governor of the Bank of Thailand, the business leader dinner, the Networking event, the BCCT Christmas luncheon - and intends to continue doing so in 2018.

HSBC was one of the first companies to join the BCCT on its establishment in 1946.

Proposer: Simon Matthews – ManpowerGroup Thailand  
Seconder: Simon Landy - Colliers International Thailand  
Current Board Director

Attended 7 of 12 monthly board meeting in 2017

Events attended by candidate in 2017                7



### **STEVE HARROP – BUDGETBUSINESSTRAVEL.COM**

With 30 years of experience working for leading international organisations in senior roles such as Chief Finance Officer, Chief Operating Officer and Chief Executive Officer, and more than 20 years in the finance and accounting field, Harrop gained the expertise necessary to start building his company.

After two years of careful research and planning, he launched BudgetBusinessTravel.com, on 27 April 2017. This successful launch was quickly followed by the introduction of Exmant Advisory Business Services.

Born and educated in the United Kingdom, Harrop has always had a passion for numbers and a strong understanding of topics related to finance and accounting. He decided to further pursue this direction in his studies and became a Fellow of the Chartered Institute of Management Accountants (CIMA), the world's largest professional body of management accountants. He also obtained a post graduate diploma in Business Administration at the University of Manchester in the United Kingdom.

Harrop is a family man with a wife and 2 children. They moved to Bangkok in January 2016 and have integrated into the community with a view to being here for many years to come. Apart from spending time with his family, Harrop enjoys the odd round of golf and is seen regularly sponsoring golf events to justify more time on the course.

As a firm believer of giving back to society Harrop has already been an active participant in a number of BCCT organized charitable events even though having only become a member in October 2017. He also acts as Treasurer to the Bangkok St. Georges Society and is a volunteer English teacher for the Duang Prateep Foundation.

Proposer: Ghaff Khan - Orion Investigations Co., Ltd.

Seconder: Hasan Khan - Broadgate Mutual Fund Brokerage Securities (Thailand) Ltd.

New candidate for election

Events attended by candidate in 2017                      6



### **NICK SMART – TESCO LOTUS (EK-CHAI DISTRIBUTION SYSTEM CO., LTD)**

A UK citizen, Nick has lived and worked in Thailand for nearly 25 years.

Nick has been with Tesco Lotus for 15 years. He is currently CEO of Tesco Lotus Financial Services (TFS), a position he has held since June 2016. TFS is a joint venture between Tesco Lotus and Krungsri Consumer, the consumer finance arm of Bank of Ayudhya, and provides credit cards, personal loans and various insurance products to serve Tesco Lotus customers.

Nick previously held a number of senior positions at Tesco Lotus, starting in Finance, then spending several years in Retail Operations before moving to Buying. He is the only non-Thai national to have managed a Tesco Lotus store in Thailand.

Tesco Lotus serves over 15 million Thai customers a week through a network of 1,900 stores across the Kingdom, and employs more than 63,000 people.

Prior to joining Tesco Lotus, Nick spent 4 years apiece at Tara Siam, a financial research company, and CSL, a boutique corporate finance advisory business.

Nick has completed the Chartered Financial Analyst (CFA) programme of the Association of Investment Management & Research. He recently passed the Director Certification Programme of the Thai Institute of Directors.

Nick speaks, reads and writes Thai to a reasonably proficient level.

With John Christie's assignment in Thailand coming to an end, Nick is committed to ensuring that Tesco Lotus, as the largest UK corporate in the Kingdom, maintains an active role in the BCCT and its efforts to promote the interests of British business in Thailand.

Proposer: Chris Thatcher - Anglo-Thai Legal Co., Ltd.

Seconder: John Christie – Tesco Lotus (Ek-Chai Distribution System Co., Ltd.

New candidate for election

Events attended by candidate in 2017                      2



### **BLAKE DIMSDALE – MAZARS (THAILAND) LTD**

Mazars is a long-term partner of the BCCT and has previously provided Directors to the BCCT Board. It would be our privilege to continue this tradition of service to the British community in Thailand.

A chartered accountant, Blake has worked in Thailand since 2004 and joined the newly established Mazars firm in 2009.

Promoted to Partner in 2014, Blake's primary responsibilities are managing the audit department's operations and developing his team of around 60 young professionals. The remainder of his time is spent providing financial and business advice to clients, including start-ups, SMEs and multi-nationals.

Due to this variety of clients, businesses and regulatory issues Blake has a good insight into the challenges that British companies encounter in doing business in Thailand.

Blake sits on the Mazars Executive Board and has completed the Thai Institute of Directors Certification Programme and passed the Director Diploma Examination.

In addition to our BCCT supporting partnership, in 2017 Blake and Mazars have further contributed to BCCT members and the British community in the following ways:

- Blake supported the SME membership by organising a free seminar on SME accounting standards for accountants of BCCT member companies.
- Sponsored the inaugural Thailand-International Business Awards ('TIBA'), celebrating successes in the local business community.
- Blake and over 100 of his Mazars colleagues volunteered at the Ploenchit Fair in November.
- Sponsored other specific events to promote British business such as, the Annual Life & Style Garden Party and several Third-Thursday ('T3') networking events.

Mazars has offices in 80 countries and over 20,000 employees. In Thailand, Mazars has been present from 2008 and since then, has been the fastest growing international professional services firm in the Thai market. We currently have over 200 professionals providing Audit, Accounting, Advisory, Legal and Tax services.

Proposer: Ali Adam - Arcadia (Thailand) Co., Ltd.

Seconder: Chris Thatcher - Anglo-Thai Legal Co., Ltd.

New candidate for election

Events attended by candidate in 2017

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### **SHARON WITHE - PCS SECURITY AND FACILITY SERVICES LIMITED**

Sharon Withe is the Regional Business Director for OCS International. OCS is a UK based international facilities service provider operating since 1900 in 50 countries worldwide. Sharon has lived and worked overseas for 15 years in Asia, India and the Middle East including UAE, Qatar, Bahrain and the Kingdom of Saudi Arabia. This is Sharon's second posting to Thailand living here from 1999 -2006.

During her first time in Thailand Sharon worked for Boots International in a Business Development role and the Foreign and Commonwealth Office as Pro consul, based at the British Embassy Bangkok and operational in Phuket on the Tsunami disaster in 2004.

Sharon has a Post-Graduate Diploma from Warwick Business School in the UK and both the Graduate Certificate and Graduate Diploma from the Institute of Directors.

A proven career history of building, guiding and retaining high performance teams to deliver quality, innovation and automation. Sharon brings with her experience in digital marketing, brand promotion, customer engagement, customer retention and business development through strategic planning and Omni channel digital marketing techniques.

Sharon is an advocate of Health, Safety and the Environment holding NEBOSH and IOSH qualifications from National Examination Board in Occupational Safety and Health and Chartered body for Health and Safety professionals.

Proposer: Chris Thatcher - Anglo-Thai Legal Co., Ltd.

Seconder: David Cumming - Amari Watergate Bangkok

New candidate for election

Events attended by candidate in 2017                      4



### **CARL SELICK - LUCY ELECTRIC (THAILAND) LIMITED**

Carl Sellick is the Regional Managing Director of Lucy Electric (Thailand) Ltd. He brings to the BCCT: direct experience of setting up and running a successful manufacturing business in Thailand; a region-wide perspective including the practicalities and effectiveness of ASEAN trade agreements; and close working ties with the Thai Board of Investment (BOI) and the Customs Department.

During his tenure on the board, Carl has initiated several projects including the initiation of a Manufacturing Group which, in co-operation with the Eastern Seaboard Directors' Club attempts to focus on key issues facing manufacturers. He is also Chair of the Steering Group which oversees the project part-funded by the UK Department for International Trade for which BCCT provides business support services to British SMEs. Carl is a regular attendee at events in Bangkok and the Eastern Seaboard.

Carl Sellick has lived in Thailand for almost 4 years. He has specific responsibility for the Asia Pacific region for all Lucy's commercial and operational sites including businesses in China and Malaysia. In addition Carl is responsible for sales of Lucy Electric products and services from all sites globally. Carl has been with Lucy Electric for almost 20 years including in the UK, Dubai and Malaysia where he set up commercial operations before relocating to Thailand in 2014.

Carl has been involved in the electricity supply industry for over 30 years in senior positions working for French and German multi-nationals before joining Lucy Electric. Lucy Electric is a global leader in switching, protection and automation solutions for electrical distribution systems, with over 100 years' industry experience.

Today the company is a specialist in secondary power distribution, engineering high-performance medium voltage switchgear for utility, industrial and commercial applications, overhead line equipment and providing retrofit and automation solutions to customers internationally.

Lucy Electric (Thailand) Limited with over 150 employees is located in the Eastern Seaboard, in Rayong at Hemaraj Eastern Seaboard Free Zone. The factory produces a range of Medium Voltage Switchgear Ring Main Units and associated products which are sold to customers throughout the world. In addition there is a commercial office located in Bangkok serving the needs of customers in Thailand and the region.

Proposer: Charles Turner - Durham-Duplex (South East Asia) Ltd

Seconder: Martin Baumgartner – BNL (Thailand) Ltd

Current Board Director

Attended 7 of 12 monthly board meeting in 2017

Reports/Articles prepared for members in 2017 2

Events attended by candidate in 2017 28

Number of new members recommended in 2017 3



### **SIMON MATTHEWS – MANPOWERGROUP THAILAND**

Simon has worked in Thailand for the past 25 years and is currently the Country Manager of ManpowerGroup, the world's leading HR solution provider with more than 3,000 offices in 82 countries.

He was responsible for the startup of Manpower Thailand in 1998 and currently the business has over 16,000 associates supported by over 300 permanent staff in 12 locations across Thailand.

BCCT activities during 2017

- As Chairman of the BCCT Board for the last four years, have focused on continuous improvement to our members; promoting the Chamber's advocacy role both independently and in collaboration with other bodies and ensuring sustainable financial health for BCCT
- Member of the Overseas Business Network Steering Committee
- Represented the BCCT as Director of the Board of Trade attending there quarterly meetings and events
- As Chairman represented the BCCT at external events with Government, British embassy and member functions
- Worked on BCCT HR Policy and KPI's
- Attended numerous networking events, breakfast and luncheon meetings both in Bangkok and ESB
- Sponsorship of events as well as being a Supporting partner for the past four years

If re-elected, Simon will continue his involvement as above as well as ensuring BCCT strategies are aligned to adding value to our members

I seek your vote to allow me to continue working for members of the BCCT and I assure you that I will work hard to represent your views within the Board of Directors if I am re elected

Proposer: Simon Landy - Colliers International Thailand

Seconder: Chris Thatcher - Anglo-Thai Legal Co., Ltd.

Current Chairman

Attended 12 of 12 monthly Board Meetings in 2017

Events attended by candidate in 2017 36



**CHRIS THATCHER – ANGLO-THAI LEGAL CO., LTD**

I have been a member of the Board for some while now and firmly believe the members are the reason that the BCCT exists. Their needs and expectations lie at the heart of everything that the Chamber does.

Board members carry the responsibility for ensuring that this is translated into action. Although often elected from larger companies the quality of the Board comes from the individuals who serve the BCCT. It is, in my view, important to keep a balance between the larger companies and the majority of BCCT companies that are in the Micro or SME community.

During my time on the Board I have attended most BCCT events and Board meetings as well as representing the BCCT from time to time at other events.

I have lived in Thailand since 2003 and came here to run a World Bank Education project working for the government of Thailand. Previously, I was a Head teacher in the UK for 20 years and became the National President of the National Association of Headteachers in 1999. I am now the Chairman of Anglo-Thai Legal and am currently one of the Vice Chairs of BCCT.

Additionally, I chair the Events Group and am also a member of the Legal Group and the D&T Group as well as offering support to the newly established Young Professionals Group.

Members are at the heart of the BCCT and, as a membership organisation, it exists primarily for the benefit of its members. No organisation is perfect but neither should it be complacent and the BCCT Board should always be striving to make the Chamber even better. With your support, I will seek to assist in ensuring that the chamber continues to find ways to improve in whatever way that it can.

I seek your vote to allow me to continue working for members and I assure you that I will continue to represent your views within the Board of Directors if you re-elect me.

Proposer: Simon Landy - Colliers International Thailand

Seconder: Simon Matthews – ManpowerGroup Thailand

Current Vice Chairman

Attended 12 of 12 monthly Board Meetings in 2017

Events attended by candidate in 2017                      54



### **SIMON LANDY - COLLIERS INTERNATIONAL THAILAND**

A resident of Thailand since 1981, I have mostly been working as a property consultant for the last 30 years, most recently as co-founder and Executive Chairman of Colliers International Thailand, until my retirement in 2017.

I am currently an independent director of Charn Issara REIT Management and the Vietnam Property Fund. I have held a number of professional roles in the Thai and international property market, including past chairman of RICS Thailand and a member of RICS Asia Pacific Board, of the UK-based International Valuation Standards Board (the global standard-setter for business and property valuation) and of the Thai SEC sub-committee on property fund/REIT regulation. I served as Chairman of the BCCT Board from 2012-14 and since then as Vice-Chairman.

My main role is representing the BCCT on the Board of Trade of Thailand (BOT), where I am advisor and sit on various committees (including Foreign Chambers of Commerce and Property), and on the Thai-UK Business Leadership Council (TUBLC), where I am co-chairman of the Ease of Doing Business Working Group. I also sit on the Strategy Committee for BCCT's Overseas Business Initiative Project. For services to Thai-UK trade and investment, I was awarded an MBE in the Queen's Birthday Honours List in 2016.

I am standing for another term on the Board where I hope to contribute by supporting the continuation of ongoing projects and developing some new initiatives. In particular, I have been asked to participate as an advisor to the government committee looking to eliminate or reform over 1,000 business licences within 2018.

Proposer: Simon Matthews – ManpowerGroup Thailand

Seconder: Chris Thatcher - Anglo-Thai Legal Co., Ltd.

Current Vice Chairman

Attended 7 of 12 monthly board meeting in 2017

Events attended by candidate in 2017                      17



**ROBERT WEE – PHOENIX MEDIA PARTNERS CO., LTD**

Originally from Bristol, England, I have lived and worked in Bangkok & Digital Marketing for the last six years.

Starting at the very bottom of the ladder I worked my way up to become the Sales Director of a large Digital Marketing company and most recently I became the managing partner in Phoenix Media.

Phoenix Media provide clients with tailored and transparent online campaign strategies in line with their business goals and objectives, with the core services being Search Advertising, Display & Social Media Advertising, Remarketing/Retargeting, Data Analysis/Conversion Tracking and Search Engine Optimisation.

I've been a regular at BCCT events since 2015 and was part of the founding committee for the BCCT Young Professionals Network.

The Young Professionals network was created to support career development for young professionals living and working in Thailand, and to help bridge the gap between new and existing BCCT members. My aim is to help grow the BCCT Young Professionals Network into a valuable and popular networking group that attracts young and middle level professionals into the BCCT.

Many of the BCCT Directors come from large companies and bring a wealth of experience from working in these organisations. With most member companies of the BCCT being SME's I would like to add another strong voice from the SME perspective having spent most of my working career in SME's I understand the particular issues we face. Digital Marketing is a fast-paced agile industry changing rapidly and affecting all industry sectors.

I believe it's not fully represented on the BCCT Board, hence would like to add a voice for this important discipline.

On a personal note I graduated from Leeds University in 2007 I worked in a variety of roles including owning a restaurant & bar in Bristol for 3 years before moving to Thailand in 2012.

Proposer: Stephen Longworth - Bangkok Elite Marketing Co., Ltd.

Seconder: Paul Phenix - Adknowledge Asia Pacific Pte Ltd.

New candidate for election

Events attended by candidate in 2017                      7



### **GARETH DAVIES – FLUXUS (THAILAND) CO., LTD**

Gareth is a Digital Innovation Specialist with a background in web development and consultancy. Working with many companies, from large enterprises to startups. Using his technological expertise to help businesses grow, reach new customers, and find new ways to improve, he empowers businesses to become leaders in their field.

Gareth holds a strong belief that those who embrace new technologies today will become the most successful business of tomorrow. He is interested in working with businesses that will shape Thailand 4.0 with cutting-edge innovations. Further to having consulted for many of the UK's top technology startups, Gareth was a founding member of Fluxus Co. Ltd., and has also founded two startups in Asia.

Gareth brought UK-based consultancy Fluxus to Thailand in 2015, opening up the digital expertise and experience of the UK team to businesses in SouthEast Asia. In the UK, Fluxus has worked on large-scale projects for clients like BBC Worldwide, TES Global, and Cancer Research UK.

Since setting up in Thailand, Fluxus has built Asia's largest digital media project, worked with one of Thailand's largest property and land developers, several SET listed companies, and has established itself in the ecommerce market. In his role as Managing Director of Fluxus Thailand, he has led and overseen several large scale web development projects, user experience design, digital marketing, and also offers his expertise through technological consultancy services.

Having worked alongside teams that have been involved with some of the world's largest and most complex enterprise web-development deliveries, Gareth and Fluxus are in their third year of membership with the BCCT, and are looking to offer Gareth's expertise to both the BCCT and its members to help them make the most out of digital, offering an advisory role to anyone looking to invest in their technology.

Proposer: Robert Wee - Phoenix Media Partners Co., LTD

Seconder: Paul Phenix - Adknowledge Asia Pacific Pte Ltd.

New candidate for election

Events attended by candidate in 2017                      6



### **DAVID CUMMING – AMARI WATERGATE BANGKOK**

The Amari Watergate Bangkok, part of the Onyx Hospitality Group which is privately owned by the family behind the Italian-Thai Development Public Company Limited, one of Thailand's leading companies with a wide range of commercial interests including construction and trading. David has been in Thailand for over 15 years, previously as General Manager of the Amari Pattaya before two years as VP Operational Development for Onyx where he amongst other duties was overseeing the pre-opening process for the company's new properties. Currently he is Regional Vice President Operations Bangkok, Malaysia and Laos. Previously, David had worked in the Middle East with the Inter-Continental Group in a variety of countries.

With over 24 years' experience as an expatriate, David has developed an understanding and knowledge for the importance of dealing with both expatriates and local business leaders alike. David is committed to developing this further and to helping drive the requirements of the BCCT and its members in Thailand.

While being in the tourism sector and a regular attendee of such trade shows as World Travel Market in the UK, David is promoting Thailand to travel agents or corporate business in a bid to further enhance the destination. If re-elected to the board, amongst other things, David would wish in 2018 to continue to drive the Travel and Tourism committee, for which 2017 was again a very encouraging year with a number of well attended high profile events. It is vital that the needs of this ever-growing sector are being correctly met for the benefit of our members.

David was elected to the board in 2012 and previously headed the BCCT Eastern Seaboard Group before in 2013 re-establishing the Travel and Tourism committee. David was a regular attendee at networking evenings, events and often supports other Chambers in Bangkok.

Proposer: Chris Thatcher - Anglo-Thai Legal Co., Ltd.

Seconder: Graham Macdonald - Macallan Insurance Broker Co., Ltd.

Current Board Director

Attended 9 of 12 monthly Board Meetings in 2017.

Events attended by candidate in 2017                      16



### **HOWARD BRYANT - RETAIL ASIA LTD**

Resident in Thailand for nearly 20 years starting as Commercial Director for Tesco Lotus for 5 years from 1998 before going on to form Retail Asia Limited in 2003. Since then I have consulted, coached and trained many companies in South East Asia, China and India.

Having managed an SME company for 13 years and as a Non-Executive Director with other businesses I am aware of the many opportunities that Thailand offers for inward investment and am keen to help champion the valuable work already done by the British Chamber of Commerce.

I have been a member of BCCT since 2005 and have also served on two Juristic Persons Committees, the BCTFN, the PCC of Christ Church, Bangkok and also as a Governor of two state run schools in the UK.

I am a Member of the Chartered Institute of Procurement and Supply, the Thai Chamber of Commerce, an ACC Coach with the International Coaching Federation and a member of the Project Management Institute.

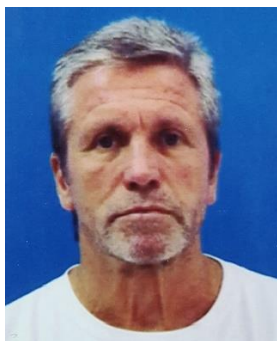
If elected I will contribute to develop and deliver the long-term strategies of the BCCT and take part in meetings and events to represent the membership and promote British business interests in Thailand.

Proposer: Simon Matthews - ManpowerGroup Thailand

Secunder: John Christie - Ek-Chai Distribution System Co., Ltd.

New candidate for election

Events attended by candidate in 2017                      14



### **COLIN HASTINGS – THE BIGCHILLI CO., LTD**

Colin Hastings is the founder and Managing Director The BigChilli, one of Bangkok's leading publishing companies. Its flagship publication, The BigChilli, was launched 18 years ago as the country's first magazine focusing on the international / expatriate community.

A graduate in business studies, London-born Colin is a career journalist, working initially on local newspapers and then for the Daily Express in Fleet Street in the early 1970s before joining the Bangkok Post in 1975. In 1980, he returned to the UK where he worked for the Sunday Times and as a PR consultant for Thai Airways International. Returning to Thailand in 1982, Colin edited a number of magazines here and in Singapore before rejoining the Bangkok Post to launch Thailand Tatler. In 1999, he established his own publishing venture.

Colin is a longtime member of the BCCT and served as a Board member for three consecutive years. He is also a member of the Royal Bangkok Sports Club and the British Club, representing both in football, rugby, cricket and squash.

He is a family man with five daughters. Colin looks forward to rejoining the BCCT Board and to continue its good work promoting British interests in Thailand.

Proposer: Simon Matthews - ManpowerGroup Thailand  
Seconder: Simon Landy - Colliers International Thailand  
New candidate for election  
Events attended by candidate in 2017